

Profile

A ProServe Customer Story

Davis Electrical Supply lights the way for greater profitability with Improved Inventory Management.

Davis Electrical Supply is a growing electrical wholesale distributor in the Western New York area. With the increasing demand to be competitive and grow efficiently, Davis Electric has selected ProServe Solutions to identify the right technology improvements to meet those very demands. ProServe Solutions is a reseller of FACTS software and other solutions from Infor, the third largest (ERP) Software Company in the world.

“With the use of Facts, we have experienced a 10% reduction in our inventory expense in the first year. ProServe did an excellent job of understanding our business and providing the right solution and services to be successful.”

*Roger Cleary, President
Davis Electrical Supply*

Davis Electrical Supply selected Facts from ProServe Solutions to act as an integrated software application for its critical business processes. The application consolidates the front office and back office applications. “With the use of FACTS we can better manage our inventory which allows us to be more agile in servicing the demands of our customers which is our key priority. In addition, the solution allows us to reduce costs, increase profitability, and increase cash flow” states Roger D. Cleary, President of Davis Electrical Supply Co. Inc. “With the use of Facts, we have experienced a 10% reduction in our inventory expense in the first year. ProServe did an excellent job of understanding our business and providing the right solution and services to be successful” continues Cleary.



In addition to deploying the FACTS solution, Davis Electric has contracted ProServe Solutions, LLC to provide an (EDI) Electronic Data Integration solution to be integrated with FACTS. The integration will allow Davis Electric to automatically integrate its inventory ordering to its key vendors through IMARK, an national buying group that services the Electrical Supply Business. In addition Davis Electric is discussing ways to continue to leverage technology and the expertise of ProServe Solutions to create more value to its customers with eCommerce and Web Portal self service solutions.

Founded in November of 1955, Davis Electrical Supply Co, Inc. is a wholesale electrical supply company in Western New York. It has locations in Buffalo and in Lockport with its subsidiary Korff Electric. For more information, visit www.daviselectricalsupply.com, or call (716)896-0100.

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