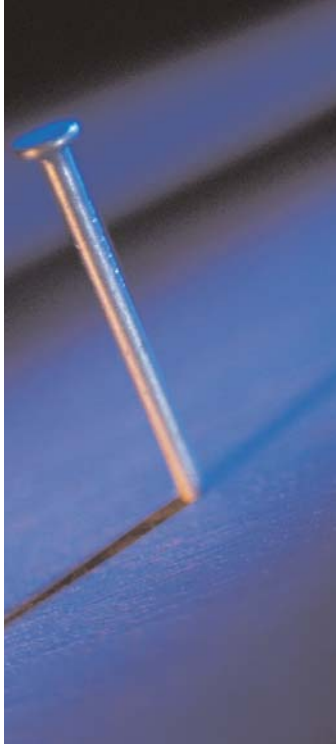


Lumber and Building Materials Industry



A more specific solution because Infor knows you're not just like every other BMAT & lumber distributor.

Challenge: Raising your profits and lowering your costs

Solution: Infor Distribution Essentials focuses on the lumber & building materials industry.

"Infor is known for easy implementations, deep integration and advanced technology. They have a history in our industry of real return on technology investment, and I know our partnership with them will be even more valuable in years to come."

- Terry Powell, VP and CFO of Mueller Roofing Distributors

Infor yard, millwork, and customer delivery management features are designed specifically to meet the supply chain needs of the lumber and building material distribution industry

Benefits Include:

- Efficient point-of-sale entry for retail/walk-in operations
- Online credit card interface and approval system
- Quick quotes
- Full bid system including vendor shopping, lowest cost selection, multiple contractor submissions, and bid tracking
- Damaged goods held as "unavailable" for vendor returns for credit, replacement, or scrap
- Recommend and review seasonal product "candidates" as an added buyer's assistance
- Centralized load recommendation purchasing with rail/truck reload
- Lien and job control tracking
- Effective and efficient management of cut wire
- Accurate tracking, submitting and reconciling of rebates
- Powerful, comprehensive bill-of-materials for kitting and value-added assembly
- Complete support for IDEA's industry
- Update Data Warehouse (IDW) as well as Trade Service Corporation
- Generate bar code labels
- Handheld and forklift wireless terminals
- Management of multiple locations
- Wireless cycle and physical count system
- Robust rental management and millwork work order system
- Interface to the industry-standard dispatch, delivery, and document management systems
- Tally entry of dimensional, rough, and hardwood lumber
- Automatic conversion of units of measure
- Rules-based configurator for millwork
- Secured Internet order entry for customers and salespeople
- Sales tracking and billing
- Use service and warranty process tracking, billing, and claiming

"Infor's ability to have a fully integrated and centralized system has helped us to manage our business more efficiently and more profitably."

- Henry Smith, VP of Ted Lansing Corporation



Business Solutions:

When it comes to the solutions that run your business, results are what matter. You don't need the most expensive software or the most complex. You need solutions that deliver bottom-line results by focusing on the essential challenges at the foundation of your success.

At Infor, solving those challenges is our passion. We offer solutions that are deeply focused on the unique needs of select manufacturing and wholesale distribution industries. Our background in these industries dates back as much as 30 years, allowing us to provide solutions with decades of industry-specific research, development, and practical application behind them.

The result is software with the right combination of innovation and practicality, solutions that address your industry-specific needs without time consuming and costly customization, and products that deliver rapid ROI and world-class capabilities without long-term costs and complex implementations.

Infor understands the critical role that enterprise solutions play in running your business, and we are committed to continually expanding our ability to solve the essential issues that others cannot.

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