



FACTS Data Sheet: Product Overview

“With FACTS, all the information is right at our staff’s fingertips so the end result is better service to our customers and increased sales for us.”

- Sam Garber, General Manager
DRP Performance Products

In today’s fast-paced, technology-driven business environment, distributors demand more than ever from their software – and their service providers. With over twenty-five years of proven distribution software success, FACTS is specifically designed to meet these growing demands.

A Quality System, A Proven Solution

Originally developed by Aperum (formerly known as Software Solutions, Inc.) since 1979, FACTS has set the industry standard as a leading distribution software system that is easy-to-use and easy-to-learn, at a price point that is affordable. Today, with expanded features and enhanced interfaces, FACTS is designed to help distributors of all types run a more efficient and more productive operation, end-to-end.

A Reliable Standard in Distribution Software

FACTS allows distributors to enhance customer service, optimize inventory levels, increase productivity and improve profitability. FACTS provides a complete distribution management system that links all business functions. From the front office to the back office, key business elements are integrated and processes are automated throughout the intuitive FACTS system.

Component-Based Architecture

By supporting both graphical and character based environments, FACTS doesn’t require the upgrade of existing technology to PCs. By allowing for the continued use of character-based terminals, additional hardware expenses can be avoided. For distributors using a graphical interface with PCs, FACTS provides a true thin-client environment.



focus on essentials

➔ CORE & ADD-ON SOLUTIONS:

- Sales Orders
- Web-Based Storefront
- Relationship Management
- Inventory Control
- WMS
- EDI
- Purchase Orders
- Accounts Receivable
- Accounts Payable
- General Ledger
- Sales Analysis
- System Management
- FaxLink
- Report Writer
- Archive
- Forms Management
- Service and Repair
- Manufacturing Control
- Job Cost
- Payroll

Manage By Exception

With the number of SKU's in your warehouse, do you have the resources to closely monitor each one for replenishment? Probably not. That's why FACTS shows you exception items and suggests replenishment orders as needed. With powerful business management tools, FACTS puts key information at your fingertips allowing you to make more informed decisions and keeping you a step ahead.

Current Reporting Options

Current and accurate reports – when you want them, in the format you need. As one of the most critical services provided by FACTS, custom reports are available through Report Writer or exportable through other reporting applications such as Excel and Crystal Reports.

Customized Security Settings

Through a host of security options that protect sensitive business information, FACTS allows you to secure your data and provide appropriate levels of access with complete confidence. With sixty-two security levels, you can easily assign each user a unique log-in code that limits their access to specified data within the system.

Our Solution Partners

At Infor, we work side-by-side with a select group of the industry's best resellers to market, sell, deliver and support our products. The result? An extremely knowledgeable and experienced channel of Solution Partners with an ability to service our customers that is unparalleled in the business. With this team of professionals dedicated to the success of FACTS in your business, we provide the best and most cost-effective local sales, service and support in the industry.

Implementation. Training. On-Going Support

Choosing FACTS as the software system to run your business is a decision that you can make with complete confidence. A key benefit of selecting FACTS is the ability to leverage our expertise to support your business goals from start to finish. With our network of highly-trained, locally-based Solution Partners, FACTS customers receive extensive, hands-on service and support. From the implementation process and training, to on-going support and future upgrades, you will benefit from expert resources and quality service from true professionals.

Adding Value for a Complete Solution

When it comes to managing a distributor's assets, FACTS has established a long and successful track record. With over 2,000 installations in the field, FACTS gives distributors the competitive edge that is crucial for success in today's distribution market. FACTS enables and empowers your employees allowing them to improve productivity, accountability and accuracy.

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